

EARLY LEARNING COALITION OF PASCO AND HERNANDO COUNTIES, INC.  
SCHOOL READINESS  
PROPOSED BUDGET 2007-2008 FISCAL YEAR

DRAFT

						<<<<Variance>>>>	
		Actual Year-to-date as of 4/30/2007	Projected Actual as of 6/30/2007	Approved 2006-2007 Budget	Projected 2007-2008 Budget	Dollar	Percentage
<b>REVENUE</b>							
4004	School Readiness - OEL	530,435	1,064,536	1,086,214	1,061,380	(24,834)	-2.00%
4400	Voluntary Prekindergarten - OEL	0	0	0	0	0	0.00%
4100	VPK Outreach/Awareness - OEL	0	0	0	0	0	0.00%
4500	Interest Income	518	4,690	0	7,000	7,000	100.00%
	<b>TOTAL REVENUE</b>	<b>530,953</b>	<b>1,069,226</b>	<b>1,086,214</b>	<b>1,068,380</b>	<b>(17,834)</b>	<b>-2.00%</b>

<b>SALARIES AND BENEFITS</b>							
7275	Executive Director	37,047	58,106	55,556	49,087	(6,469)	-13.00%
7400	Contract/Grants Manager	0	0	0	44,625	44,625	100.00%
7500	Quality Manager	0	0	0	44,625	44,625	100.00%
7125	Program Manager	24,761	29,714	37,561	39,333	1,772	5.00%
7300	Fiscal Manager	27,349	32,819	38,132	39,757	1,625	4.00%
7315	Public Relations/Grant Writer	0	0	31,598	0	(31,598)	-100.00%
7160	Office Manager	0	0	0	32,292	32,292	100.00%
7150	Admin. Assistant	15,071	18,085	22,188	18,564	(3,624)	-20.00%
7180	Fiscal Assistant-PT	0	0	1,729	0	(1,729)	-100.00%
7075	Inclusion Behavioral Specialist	25,597	30,716	38,727	49,742	11,015	22.00%
7076	Inclusion Behavioral Specialist	0	0	0	49,504	49,504	100.00%
7025	VPK Specialist II	0	0	0	0	0	0.00%
7026	VPK Specialist II	0	0	0	16,398	16,398	100.00%
7027	VPK Specialist	0	0	0	0	0	0.00%
7100	Provider Service Specialist	13,041	16,149	20,467	19,552	(915)	-5.00%
7050	Mobile Outreach Specialist	25,601	30,721	36,514	39,603	3,089	8.00%
7230	Early Learning Specialist	24,331	24,331	44,950	0	(44,950)	-100.00%
7240	Early Learning Specialist	3,175	3,175	18,755	0	(18,755)	-100.00%
7250	Early Learning Specialist	13,026	16,131	19,861	19,552	(309)	-2.00%
	<b>Total Salaries/Benefits</b>	<b>208,998</b>	<b>259,945</b>	<b>366,038</b>	<b>462,634</b>	<b>96,596</b>	<b>21.00%</b>

<b>QUALITY INITIATIVES</b>							
6201	Collaborative Mini-Grants	0	0	0	0	0	0.00%
6202	Initiatives	158,382	576,887	518,066	337,519	(180,547)	-53.00%
	<b>Total Quality Initiatives</b>	<b>158,382</b>	<b>576,887</b>	<b>518,066</b>	<b>337,519</b>	<b>(180,547)</b>	<b>-53.00%</b>

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						Dollar	Percentage
<b>OPERATING EXPENSES</b>							
	<b>Office Expenses</b>						
7800	Casual Labor	0	3,000	0	2,000	2,000	100.00%
8010	Computer Support/Info Tech	3,121	3,745	32,561	3,500	(29,061)	-89.00%
8020	Computer Supplies	518	621	700	1,400	700	50.00%
8030	Copier Supplies/Main	5,211	6,253	3,122	7,000	3,878	55.00%
8040	Inventory Purchases	378	454	1,005	1,400	395	39.00%
8050	Office Supplies	11,831	19,197	10,553	15,050	4,498	30.00%
8060	Postage and Delivery	2,397	2,876	2,412	2,800	388	14.00%
8070	Postage machine/meter	511	613	804	840	36	4.00%
8080	Printing	3,491	4,189	3,763	4,900	1,137	23.00%
8090	Storage Rental	2,499	3,799	0	2,800	2,800	100.00%
	<b>Total Office Expenses</b>	<b>29,956</b>	<b>44,748</b>	<b>54,920</b>	<b>41,690</b>	<b>(13,230)</b>	<b>-32.00%</b>
	<b>Occupancy</b>						
8110	Electricity/Water	2,404	2,885	2,653	3,822	1,169	31.00%
8120	Office Rental	30,513	41,615	31,249	44,800	13,551	30.00%
8130	Pest Control/Cleaning/Repairs	1,254	1,505	1,859	2,100	241	11.00%
8140	Occupancy-Miscellaneous	782	939	670	1,050	380	36.00%
	<b>Total Occupancy</b>	<b>34,953</b>	<b>46,944</b>	<b>36,431</b>	<b>51,772</b>	<b>15,341</b>	<b>30.00%</b>
	<b>Telephone/Internet</b>						
8200	Voice/Data Broadband	6,931	8,318	3,896	8,400	4,504	54.00%
8240	Cellular Phone	1,146	2,075	2,144	980	(1,164)	-54.00%
8250	Business Cellular	1,982	2,378	0	3,500	3,500	100.00%
8260	Telephone Maintenance	258	310	0	1,400	1,400	100.00%
8270	Internet Access	30	30	4,221	0	(4,221)	-100.00%
	<b>Total Telephone/Internet</b>	<b>10,347</b>	<b>13,110</b>	<b>10,261</b>	<b>14,280</b>	<b>4,019</b>	<b>28.00%</b>

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<b>Travel/Transportation</b>								
8310	Travel Mileage Allowance	9,388	15,731	3,227	17,500		14,273	82.00%
8320	Parking/Tolls	260	400	150	1,050		900	86.00%
8330	Meals/Per Diem	326	500	200	840		640	76.00%
8340	Lodging	2,415	3,100	644	5,200		4,556	88.00%
8366	Fuel	450	675	0	4,800		4,800	100.00%
8367	Vehicle Maintenance	0	0	0	1,000		1,000	100.00%
8368	Tags/Registration	173	173	0	250		250	100.00%
<b>Total Travel/Transportation</b>		<b>13,012</b>	<b>20,579</b>	<b>4,221</b>	<b>30,640</b>		<b>26,419</b>	<b>86.00%</b>
<b>Conferences/Meetings</b>								
8410	Conference Registration Fees	914	914	2,008	1,400		(608)	-43.00%
8445	Training and Seminars	0	0	1,673	175		(1,498)	-90.00%
<b>Total Conferences/Meetings</b>		<b>914</b>	<b>914</b>	<b>3,681</b>	<b>1,575</b>		<b>(2,106)</b>	<b>-134.00%</b>
<b>Dues/Subscriptions/Filing Fees</b>								
8450	Dues/Subscriptions/Filing Fees	554	625	4,402	770		(3,632)	-83.00%
<b>Total Dues/Sub/Filing Fees</b>		<b>554</b>	<b>625</b>	<b>4,402</b>	<b>770</b>		<b>(3,632)</b>	<b>-83.00%</b>
<b>Equipment</b>								
8510	Copier Maintenance Agreement	794	2,384	0	2,450		2,450	100.00%
8520	Furniture/Equipment Repair	0	0	1,340	2,800		1,460	52.00%
<b>Total Equipment</b>		<b>794</b>	<b>2,384</b>	<b>1,340</b>	<b>5,250</b>		<b>3,910</b>	<b>74.00%</b>
<b>Insurance</b>								
8610	Auto	3,174	3,174	3,175	3,800		625	16.00%
8620	Directors/Officers	6,868	6,868	1,524	7,000		5,476	78.00%
8630	Liability/Property	2,894	8,145	3,651	8,400		4,749	57.00%
8650	Workers Comp	3,693	4,621	4,020	4,900		880	18.00%
<b>Total Insurance</b>		<b>16,629</b>	<b>22,808</b>	<b>12,370</b>	<b>24,100</b>		<b>11,730</b>	<b>49.00%</b>

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<b>Contract Services</b>							
8710	Accounting Service Agreement	689	689	0	0	0	0.00%
8720	Independent Contractor	0	0	0	0	0	0.00%
8730	Other Contracted Services	6,198	11,198	20,100	24,500	4,400	18.00%
8740	Payroll Service Agreement	2,840	3,340	3,350	4,200	850	20.00%
<b>Total Contract Services</b>		<b>9,726</b>	<b>15,227</b>	<b>23,450</b>	<b>28,700</b>	<b>5,250</b>	<b>18.00%</b>
<b>Professional Fees</b>							
8810	Independent Audit	10,200	12,850	9,200	12,850	3,650	28.00%
8820	Legal	0	450	5,850	2,500	(3,350)	-57.00%
<b>Total Professional Fees</b>		<b>10,200</b>	<b>13,300</b>	<b>15,050</b>	<b>15,350</b>	<b>300</b>	<b>2.00%</b>
<b>Board Expenses</b>							
8427	Board Member Expenses	752	1,500	5,500	3,500	(2,000)	-57.00%
8428	Board Orientation/Workshops	0	0	2,000	500	(1,500)	-75.00%
<b>Total Board Expenses</b>		<b>752</b>	<b>1,500</b>	<b>7,500</b>	<b>4,000</b>	<b>(3,500)</b>	<b>-88.00%</b>
<b>Advertising/Public Relations</b>							
8554	Public Relations	25,020	27,000	18,005	20,000	1,995	10.00%
8555	Employee Recruitment	1,995	2,500	250	5,250	5,000	95.00%
8556	Advertising General	5,598	6,000	7,250	4,900	(2,350)	-48.00%
8557	Coalition Board Meeting Ads	810	1,200	500	1,750	1,250	71.00%
8559	Advertising RFP	0	0	0	0	0	0.00%
<b>Total Advertising/Public Relations</b>		<b>33,423</b>	<b>36,700</b>	<b>26,005</b>	<b>31,900</b>	<b>5,895</b>	<b>18.00%</b>
<b>Other Operating</b>							
9010	Bank Charges	0	0	0	0	0	0.00%
9015	Depreciation	0	6,000	0	7,000	7,000	100.00%
9025	Quarterly Interest	518	4,690	0	7,000	7,000	100.00%
9030	Moving	200	400	335	1,400	1,065	76.00%
9035	Web Site Hosting	395	465	1,977	700	(1,277)	-65.00%
9040	Web Site Maintenance	1,200	2,000	168	2,100	1,933	92.00%
9050	Technical Assistance	0	0	0	0	0	0.00%
<b>Total Other Operating</b>		<b>2,312</b>	<b>13,555</b>	<b>2,479</b>	<b>18,200</b>	<b>15,721</b>	<b>86.00%</b>
<b>TOTAL</b>		<b>530,953</b>	<b>1,069,226</b>	<b>1,086,214</b>	<b>1,068,380</b>	<b>(17,834)</b>	<b>-2.00%</b>
<b>NET SURPLUS/(DEFICIT)</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>