

EARLY LEARNING COALITION OF PASCO AND HERNANDO COUNTIES, INC.

DRAFT

TOTAL  
PROPOSED BUDGET 2007-2008 FISCAL YEAR

						<<<<Variance>>>>	
		Actual Year-to-date as of 4/30/2007	Projected Actual as of 6/30/2007	Approved 2006-2007 Budget	Projected 2007-2008 Budget	Dollar	Percentage
<b>REVENUE</b>							
4004	School Readiness - OEL	530,435	1,064,536	1,086,214	1,061,380	(24,834)	-2.00%
4400	Voluntary Prekindergarten - OEL	156,500	216,989	594,080	288,239	(305,841)	-106.00%
4100	VPK Outreach/Awareness - OEL	27,241	31,714	20,547	20,547	0	0.00%
4500	Interest Income	773	7,000	0	10,000	10,000	100.00%
	<b>TOTAL REVENUE</b>	<b>714,949</b>	<b>1,320,239</b>	<b>1,700,841</b>	<b>1,380,166</b>	<b>(320,675)</b>	<b>-23.00%</b>

<b>SALARIES AND BENEFITS</b>							
7275	Executive Director	61,745	76,409	90,750	81,813	(8,937)	-11.00%
7400	Contract/Grants Manager	0	0	0	44,625	44,625	100.00%
7500	Quality Manager	0	0	0	44,625	44,625	100.00%
7125	Program Manager	38,094	45,713	57,190	60,513	3,323	5.00%
7300	Fiscal Manager	45,581	54,698	62,816	66,262	3,446	5.00%
7315	Public Relations/Grant Writer	0	0	50,820	0	(50,820)	-100.00%
7160	Office Manager	0	0	0	40,365	40,365	100.00%
7150	Admin. Assistant	25,118	30,141	36,245	30,940	(5,305)	-17.00%
7180	Fiscal Assistant-PT	0	0	2,880	0	(2,880)	-100.00%
7075	Inclusion Behavioral Specialist	25,597	30,716	38,727	49,742	11,015	22.00%
7076	Inclusion Behavioral Specialist	0	0	0	49,504	49,504	100.00%
7025	VPK Specialist II	11,458	19,643	31,356	32,796	1,440	4.00%
7026	VPK Specialist II	11,458	19,643	31,356	32,796	1,440	4.00%
7027	VPK Specialist	0	0	31,356	0	(31,356)	-100.00%
7100	Provider Service Specialist	31,889	38,105	39,827	39,103	(724)	-2.00%
7050	Mobile Outreach Specialist	25,601	30,721	36,514	39,603	3,089	8.00%
7230	Early Learning Specialist	24,331	24,331	43,844	0	(43,844)	-100.00%
7240	Early Learning Specialist	6,350	6,350	37,510	0	(37,510)	-100.00%
7250	Early Learning Specialist	30,899	37,110	38,616	39,103	487	1.00%
	<b>Total Salaries/Benefits</b>	<b>338,121</b>	<b>413,580</b>	<b>629,807</b>	<b>651,790</b>	<b>21,983</b>	<b>3.00%</b>

<b>QUALITY INITIATIVES</b>							
6201	Collaborative Mini-Grants	0	0	0	0	0	0.00%
6202	Initiatives	158,382	576,887	518,066	337,519	(180,547)	-53.00%
	<b>Total Quality Initiatives</b>	<b>158,382</b>	<b>576,887</b>	<b>518,066</b>	<b>337,519</b>	<b>(180,547)</b>	<b>-53.00%</b>

EARLY LEARNING COALITION OF PASCO AND HERNANDO COUNTIES, INC.

DRAFT

TOTAL  
PROPOSED BUDGET 2007-2008 FISCAL YEAR

						<<<<Variance>>>>	
		Actual Year-to-date as of 4/30/2007	Projected Actual as of 6/30/2007	Approved 2006-2007 Budget	Projected 2007-2008 Budget	Dollar	Percentage
<b>OPERATING EXPENSES</b>							
<b>Office Expenses</b>							
7800	Casual Labor	0	3,000	0	2,000	2,000	100.00%
8010	Computer Support/Info Tech	4,151	4,981	34,887	5,000	(29,887)	-86.00%
8020	Computer Supplies	689	827	1,579	2,000	421	21.00%
8030	Copier Supplies/Main	6,931	8,317	4,660	10,000	5,340	53.00%
8040	Inventory Purchases	503	604	1,995	2,000	5	0.00%
8050	Office Supplies	15,735	28,882	16,741	21,500	4,759	22.00%
8060	Postage and Delivery	3,188	3,826	3,600	4,000	400	10.00%
8070	Postage machine/meter	680	816	1,200	1,200	0	0.00%
8080	Printing	4,701	9,225	15,211	17,274	2,063	12.00%
8090	Storage Rental	3,324	5,089	0	4,000	4,000	100.00%
<b>Total Office Expenses</b>		<b>39,902</b>	<b>65,566</b>	<b>79,872</b>	<b>68,974</b>	<b>(10,898)</b>	<b>-16.00%</b>
<b>Occupancy</b>							
8110	Electricity/Water	3,197	3,836	3,960	5,460	1,500	27.00%
8120	Office Rental	40,582	58,698	46,640	64,000	17,360	27.00%
8130	Pest Control/Cleaning/Repairs	1,668	2,002	2,775	3,000	225	8.00%
8140	Occupancy-Miscellaneous	1,040	1,248	1,000	1,500	500	33.00%
<b>Total Occupancy</b>		<b>46,487</b>	<b>65,784</b>	<b>54,375</b>	<b>73,960</b>	<b>19,585</b>	<b>26.00%</b>
<b>Telephone/Internet</b>							
8200	Voice/Data Broadband	9,218	11,062	5,815	12,000	6,185	52.00%
8240	Cellular Phone	1,524	2,760	5,000	1,400	(3,600)	-72.00%
8250	Business Cellular	2,636	3,163	0	5,000	5,000	100.00%
8260	Telephone Maintenance	343	412	0	2,000	2,000	100.00%
8270	Internet Access	40	40	6,300	0	(6,300)	-100.00%
<b>Total Telephone/Internet</b>		<b>13,761</b>	<b>17,436</b>	<b>17,115</b>	<b>20,400</b>	<b>3,285</b>	<b>16.00%</b>

EARLY LEARNING COALITION OF PASCO AND HERNANDO COUNTIES, INC.

DRAFT

TOTAL  
PROPOSED BUDGET 2007-2008 FISCAL YEAR

						<<<<Variance>>>>	
		Actual Year-to-date as of 4/30/2007	Projected Actual as of 6/30/2007	Approved 2006-2007 Budget	Projected 2007-2008 Budget	Dollar	Percentage
	<b>Travel/Transportation</b>						
8310	Travel Mileage Allowance	12,997	31,973	7,817	35,000	27,183	78.00%
8320	Parking/Tolls	346	800	750	1,500	750	50.00%
8330	Meals/Per Diem	434	1,000	500	1,200	700	58.00%
8340	Lodging	3,212	6,200	3,500	6,500	3,000	46.00%
8366	Fuel	450	675	0	4,800	4,800	100.00%
8367	Vehicle Maintenance	0	0	0	1,000	1,000	100.00%
8368	Tags/Registration	173	173	0	250	250	100.00%
	<b>Total Travel/Transportation</b>	<b>17,613</b>	<b>40,821</b>	<b>12,567</b>	<b>50,250</b>	<b>37,683</b>	<b>75.00%</b>
	<b>Conferences/Meetings</b>						
8410	Conference Registration Fees	914	914	3,774	2,000	(1,774)	-89.00%
8445	Training and Seminars	0	0	3,274	250	(3,024)	-92.00%
	<b>Total Conferences/Meetings</b>	<b>914</b>	<b>914</b>	<b>7,048</b>	<b>2,250</b>	<b>(4,798)</b>	<b>-213.00%</b>
	<b>Dues/Subscriptions/Filing Fees</b>						
8450	Dues/Subscriptions/Filing Fees	737	831	4,600	1,100	(3,500)	-76.00%
	<b>Total Dues/Sub/Filing Fees</b>	<b>737</b>	<b>831</b>	<b>4,600</b>	<b>1,100</b>	<b>(3,500)</b>	<b>-76.00%</b>
	<b>Equipment</b>						
8510	Copier Maintenance Agreement	1,056	3,171	0	3,500	3,500	100.00%
8520	Furniture/Equipment Repair	0	0	2,000	4,000	2,000	50.00%
	<b>Total Equipment</b>	<b>1,056</b>	<b>3,171</b>	<b>2,000</b>	<b>7,500</b>	<b>5,500</b>	<b>73.00%</b>
	<b>Insurance</b>						
8610	Auto	3,174	3,174	3,175	3,800	625	16.00%
8620	Directors/Officers	9,134	9,134	1,825	10,000	8,175	82.00%
8630	Liability/Property	3,849	10,833	5,000	12,000	7,000	58.00%
8650	Workers Comp	4,912	6,146	6,000	7,000	1,000	14.00%
	<b>Total Insurance</b>	<b>21,069</b>	<b>29,287</b>	<b>16,000</b>	<b>32,800</b>	<b>16,800</b>	<b>51.00%</b>

EARLY LEARNING COALITION OF PASCO AND HERNANDO COUNTIES, INC.

DRAFT

TOTAL  
PROPOSED BUDGET 2007-2008 FISCAL YEAR

						<<<<Variance>>>>	
		Actual Year-to-date as of 4/30/2007	Projected Actual as of 6/30/2007	Approved 2006-2007 Budget	Projected 2007-2008 Budget	Dollar	Percentage
	<b>Contract Services</b>						
8710	Accounting Service Agreement	916	916	0	0	0	0.00%
8720	Independent Contractor	0	0	0	0	0	0.00%
8730	Other Contracted Services	8,243	14,893	30,000	35,000	5,000	14.00%
8740	Payroll Service Agreement	3,777	4,442	5,000	6,000	1,000	17.00%
	<b>Total Contract Services</b>	<b>12,936</b>	<b>20,251</b>	<b>35,000</b>	<b>41,000</b>	<b>6,000</b>	<b>15.00%</b>
	<b>Professional Fees</b>						
8810	Independent Audit	10,200	12,850	12,500	12,850	350	3.00%
8820	Legal	0	450	7,500	2,500	(5,000)	-67.00%
	<b>Total Professional Fees</b>	<b>10,200</b>	<b>13,300</b>	<b>20,000</b>	<b>15,350</b>	<b>(4,650)</b>	<b>-30.00%</b>
	<b>Board Expenses</b>						
8427	Board Member Expenses	752	1,500	5,500	3,500	(2,000)	-57.00%
8428	Board Orientation/Workshops	0	0	2,000	500	(1,500)	-75.00%
	<b>Total Board Expenses</b>	<b>752</b>	<b>1,500</b>	<b>7,500</b>	<b>4,000</b>	<b>(3,500)</b>	<b>-88.00%</b>
	<b>Advertising/Public Relations</b>						
8554	Public Relations	34,540	36,520	22,005	30,274	8,269	27.00%
8555	Employee Recruitment	1,995	2,500	250	7,500	7,250	97.00%
8556	Advertising General	12,121	13,407	15,905	7,000	(8,905)	-56.00%
8557	Coalition Board Meeting Ads	1,204	1,673	900	2,500	1,600	64.00%
8559	Advertising RFP	0	0	0	0	0	0.00%
	<b>Total Advertising/Public Relations</b>	<b>49,860</b>	<b>54,100</b>	<b>39,060</b>	<b>47,274</b>	<b>8,214</b>	<b>17.00%</b>
	<b>Other Operating</b>						
9010	Bank Charges	0	0	0	0	0	0.00%
9015	Depreciation	0	6,000	0	10,000	10,000	100.00%
9025	Quarterly Interest	773	7,000	0	10,000	10,000	100.00%
9030	Moving	266	532	500	2,000	1,500	75.00%
9035	Web Site Hosting	525	618	2,950	1,000	(1,950)	-66.00%
9040	Web Site Maintenance	1,596	2,660	250	3,000	2,750	92.00%
9050	Technical Assistance	0	0	42,760	0	(42,760)	-100.00%
	<b>Total Other Operating</b>	<b>3,160</b>	<b>16,810</b>	<b>46,460</b>	<b>26,000</b>	<b>(20,460)</b>	<b>-44.00%</b>
	<b>TOTAL</b>	<b>714,949</b>	<b>1,320,239</b>	<b>1,489,470</b>	<b>1,380,166</b>	<b>(109,303)</b>	<b>-8.00%</b>
	<b>Additional Admin*</b>			<b>211,371</b>			
	<b>NET SURPLUS/(DEFICIT)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>

\*Additional admin not allocated to a specific line item. These dollars were to be utilized for services if enrollment reached projected capacity levels or statute allowed activities after Board Approval.